

## **Sale Rules for May 22nd, 2021 Mountain Premier Invitational Kiko Sale**

These are the guidelines for the MPI Kiko Sale. This year's sale will be held May 22nd at Jackson's Mill, Jane Lew, WV 26378 .

Educational presentation will be held Saturday morning May 22nd 2019 at 10:30am

### **IMPORTANT DATES AND DEADLINES**

**The Cut-Off date for a Consignment Form and Fees for each goat is: March 7th, 2021**

**The data entry dates are between March 28th - April 21st, 2021**

**CATALOG PUBLISHED ONLINE: April 22nd, 2021**

**The Cut-Off date for substitutions will be 10 days prior to the MPI Sale date. April 12th, 2021**

**We will be printing the online catalog - last minute changes will cause incorrect information to appear in the printed catalog. Make changes before May 12th, 2021.**

**Drop-off of Goats is Friday May 21st, 2021 by 12PM**

**Date of the MPI Sale is May 22nd, 2021 at 1 PM.**

### **CONSIGNORS WILL BE GRANTED CONSIGNMENTS AS FOLLOWS:**

#### **HOSTS:**

PJM Goats and MR Goats will consign up to 10 does each.

Each year the hosts will decide who to invite to this invitational sale.

BUCKS: The MPI host-farms retain the right to consign one buck each.

#### **INVITED CONSIGNORS:**

Guest consignors may be offered any number of sale spots based upon the discretion of the hosts. Sale spot number allocation is no reflection of the perceived quality of the consignments from any consignor.

**Please note that consignors will be required to enter their goats' data in an online catalog. Help with doing so will be readily available.**

**BUCKS: Maximum 2021 Buck Consignment Spaces available to invitees is: 2**

All guest consignors will be invited to nominate a buck for consideration for the sale. As much information about any nominated buck as is deemed relevant should be submitted along with the Consignment form - **due March 7th**. Invited Consignors may nominate 1 buck each.

Bucks will then be selected to fill that year's quota by the hosts. Consignors will be notified at the latest one week prior to when data is to be entered in the online catalog whether their buck has been selected

to be part of the sale. Buck selection will be very competitive and the hosts will use their discretion to select the buck(s) that they feel best helps the sale.

### **Semen Straw Consignments:**

The Hosts may consign semen straws to the sale.

Guest consignors may consign one lot of semen straws each. One lot will consist of one straw or one pair of straws. Additional lots may be consigned by request and approval only.

It is requested that a Collection Report be provided on each lot where available or it be noted that no collection report is available.

Any guarantees are to be provided in writing and are directly between the seller and the buyer. The MPI or its hosts accept no responsibility for guarantees regarding semen straws.

The hosts reserve the right to reject a semen lot consignment if they deem it in the interest of the sale.

### **Embryo Consignments:**

The Hosts may consign Embryos to the MPI Sale.

Guest Consignors may consign one Embryo lot. A lot will be one or two Embryos. Additional lots may be consigned by request and approval only.

It is required that documentation be provided on each lot detailing the Sire and Dam. A copy of an assessment and certification of the quality of the Embryos from the Veterinarian or Technician who performed the Embryo flushing and freezing process must be submitted on the day of the sale in an envelope and should be referred to when data is entered in the catalog.

Any guarantees are to be provided in writing and are directly between the seller and the buyer. The MPI or its hosts accept no responsibility for guarantees regarding embryos.

The hosts reserve the right to reject an embryo consignment if they deem it in the interest of the sale.

### **REGISTRATION REQUIREMENTS:**

All goats must be registered with the AKGA or the NKR prior to the catalog data entry date. All consigned goats must be DNA' d (at least genotyped) prior to the catalog data entry cutoff date. A copy of the Registration Certificate must be submitted with the Consignment forms on the day of the sale. It is strongly advised that registration should occur before the submission of consignment forms. The latest that registration papers should be in-hand with the seller is prior to data entry to the online catalog. This will ensure correct pedigrees appear in the "pedigree searches" before **catalog publication on April, 22nd, 2021.**

If a doe is offered with suckling doelings, the doelings must be offered fully registered with either the AKGA or the NKR with DNA on file.

Please don't procrastinate but select your goats, along with alternates, and get the paperwork and hair samples processed by your preferred registry as soon as possible. When you wait until the last minute, change your mind, or don't plan for unexpected problems by processing alternates it causes problems for the organizers who are trying to produce a successful sale.

Goats that do not have a copy of their registration certificate, complete with DNA information confirmed by the catalog data entry date deadline of **APRIL 22nd, 2021**, (by mail or e-mail from the AKGA or the NKR) may (at the discretion of the sale organizers) not be listed in the catalog or allowed in the sale.

### **ANIMAL IDENTIFICATION AND DROP-OFF REQUIREMENTS:**

Consignors should plan to have their animals at the sale location by **12PM, Friday** unless special arrangements are made with Mike or PJ. Water and shavings will be provided but each consignor is responsible for feed and water containers, and hay/feed for their animals. If you are bringing large animals or animals that may tend to jump out, bring panels to put over the top or plan to tether your goats in the pen.

**All goats must arrive at the sale with interstate health certificates issued at the point of origin by a veterinarian and consigning them to the MPI Sale, Jackson's Mill, Weston, WV. ALL goats must have a Scrapie tag in their ear at drop off.**

**This is a State facility and a State Vet inspects EVERY animal and reviews EVERY Health Certificate.**

Each individual goat must have a separate copy of a health certificate showing its individual identification. **Multiple goats may be listed on one certificate if photocopies are made and the identification for that goat is highlighted on a copy.**

Brucellosis or tuberculosis testing is not required for the sale. These tests may, however, be needed if a buyer from a state that requires them requests that a health certificate be issued from the sale to their home state. In such an case, the consignor or consignors will need to take back their animals if these tests are not available. Previous sales have shown that this is extremely unlikely, but it is possible.

All goats must have either a microchip or tattoo that matches their papers. **Please check this out before you leave home to make sure you can read the tattoos and can find the microchips.** If there is a problem, fix it at home. If you use microchips, bring a reader that you know will read them.

**All goats must have clean 1 + 1 teat structure. All goats are inspected on Friday and ONLY 1x1 can sell through the ring.**

All guest consignors' goats must have your own herd prefix unless pre-approved by the hosts before consigning. The host's reserve the right to consign an outside Prefixed goat, if they determine that the goat would help the sale.

Goats that are not a good representative of the breed and the desired premier quality for the sale will not be admitted. Please let us know if you have any questions prior to making your selections.

All goats must be free of abscesses or scars from previous abscesses, foot scald or rot, sore mouth, ringworm etc.

All goats consigned as individual lots must be at least 6 months old by the sale date, unless pre-approved by the sale hosts. Does offered with kids at foot must be at least 18 months old and have kids less than 90 days old at the time of the sale. Only un-weaned female kids (no bucklings) will be permitted to sell with their dams.

Although not required, we encourage consignors to have goats that have been exposed to bucks, pregnancy tested before the sale and after the bucks have been removed for 30 days. You can find information about blood testing for pregnancy at [www.biotracking.com](http://www.biotracking.com) or you can have them ultra-sound scanned by a Veterinarian who is willing to provide a certification of his findings. Past sales have shown that does that sell as “ultra-sounded pregnant” sell better than those that sell as “exposed to”. The blood tests would be preferred for verification.

### **ONLINE CATALOG DATA ENTRY**

1. Add a comment to each animal which will be the comment used by the announcer in the sale about your goat. Comments should be at least three lines long but not more than 8 lines.
2. **Add interesting or useful information regarding the goat's and its relatives' performance data and/or performance test data.** Breeding history on older animals is relevant.
3. **Clearly state which registry or registries every goat is currently registered with.**
4. Clearly state if the goat **may** be dual registered or whether it is **currently** dual registered. Buyers must be clear on the registry eligibility of every goat in the sale.
5. Clearly state in the comment for each goat whether the goat is (American) Purebred or “New Zealand” Kiko.
6. For Semen Straws and Embryo Straws, state where they are stored in the catalog description.

### **TRANSPORT OF SALE GOATS**

Livestock Sales which can offer transport to multiple locations perform better. This is especially true in the new era of live broadcast and online bidding at livestock sales.

All consignors are expected to offer transport as part of their consignors' responsibilities for goats sold through the sale. The charge for such transport is a private treaty issue between the buyers and the consignor/transporter. Whether the goats can be held at the farms of the consignor/transporters for an extended period and any fees associated with that boarding is a private treaty issue between buyers and those transporting them. The MPI Sale or its organizers accept no liability for any issues arising from private treaties entered into by buyers and transporters.

## **SUMMARY OF REQUIRED DROP-OFF PAPERWORK**

All paperwork presented in an individual 9" x 11" manila envelopes with no papers folded for each goat

A copy of your interstate Veterinary Health Certificate - **with each individual goat highlighted**

The original Registration Certificate

A black and white copy of the registration certificate

**ALL consignors must provide a completed "Reserves Sheet" at drop off. Otherwise goats will be sold with a standard sale reserve of \$400.**

A signed and completed transfer form for that specific goat to the relevant registry and multiple registries if dual registered

If female kids are to sell with their mother, the kids must have a Registration Certificate for each kid.

Optional - A Copy of Casein Test results if available

Optional - Negative disease-test results

## **CONSIGNORS MEETING:**

**We will have a meeting on Saturday morning about the sale with the auctioneer. It is extremely important for you to plan to attend.**

**ALL consignors must provide a completed "Reserves Sheet" at drop off.** If you have questions about this policy or why we do it this way, visit with us about it.

If your goat doesn't receive a bid, you will need to take them home. **PLEASE ALWAYS double check that your goat has sold before leaving the facility in case of a misunderstanding.**

All goats must vacate the pens by 8PM, unless an exception is clearly permitted by the hosts - which will depend on clearance from the facility management.

During the sale, the MPI will provide an auctioneer, clerk, announcer and ring men. Consignors - Please plan to be near the ring either helping to move goats in or out or running one of the gates. Your and your familys' help is very much appreciated. This will make the sale go quicker and smoother. If you wish to bid on goats, you are encouraged to do so.

Pen cleaning after the sale will be provided by the MPI.

## **CONSIGNOR FEES/COMMISSIONS AND CHARGES**

**Total Cost: \$120 - includes Consignor's fee (\$100), Pen and Pen Clean-up Fee (\$10) and flat Transfer fee (1 registry only for \$10 - if the goat sells). 1.5% Video Broadcast and Online Bidding Service Commision.**

A Consignment fee of \$100 per Lot (\$150 for Bucks) will be due when you consign your goats.

The balance, which will be made up of the pen/pen-cleaning fee and transfer fees (total of \$20 per goat or \$30 if offered dual registered) plus 01.50% Video Broadcast and Online Bidding commission, will be deducted from the proceeds of the sale of the consignors' lots. The pen fees would still be owed if the consignor sells no lots. "No-sale" fees deducted from proceeds of sales if funds are available.

**Video Broadcast and Online Bidding Commission:** A commission of 01.50% will be charged against the sale price of goats who sell through the ring, or against the reserve price in cases where there are "no-sale goats" (in the event a goat does not meet its reserve). Video broadcast and online bidding adds considerable buying power to the sale but is expensive. We regret needing to add a video broadcast and online bidding fee but we feel it is more than worth it.

**Pen Fee:** There will be a \$10 charge per pen toward set-up and tear down and cleanup costs.

**Transfer Fee Flat Rate:** There will be a flat rate of a \$10 transfer fee (per registry that the animal is offered as registered with) collected for all animals that sell. If a goat does not sell, the transfer fee will be refunded.

**"No-Sale" FEE - Commission of 7.5% of stated reserves on "No Sales" will be applied to consignors - (goats not sold due to failure to achieve their reserve price).**

**RESERVES:** All goats will be sold with a MINIMUM Reserve of \$400 unless a higher reserve is specified by the seller in writing prior to the sale.

Thus, the total cost (bar bucks) will typically be \$120 (\$130 if dual registered) plus 01.50% Video Broadcast and Online Bidding commission per goat consigned. If no goat arrives to fill the sale spot, \$110 would be due. (\$120 minus the unused \$10 transfer fee)

The \$110 charge will apply whether the goat sells or not and whether the goat actually arrives at the sale or not. Those costs have already been incurred by the sale. While the MPI does not anticipate such an instance, we appreciate your understanding in this matter.

If consigned goats are not able to sell for health reasons or death, substitutions will be allowed, provided the substitute meets the requirements of the sale and is approved by the hosts. The Cut-Off date for notification of the organizers of substitutions will be 10 days prior to the MPI Sale date. **The substituted goat's Registration information and other data must be entered in the online catalog by May 12th, 2021 by the consignor.**

## **BUYERS - PAYMENTS, REGISTRATION & GOAT TRANSPORT**

All buyers will be required to fill out a buyer's information form. All buyers will have their Driver's License information taken at check-in for their buyer's number.

All registration papers will be withheld from buyers until payment has cleared. Payment will be accepted using cash, checks and credit card funds. If buyers elect to use a credit card, they will be charged a 5% surcharge to cover the credit card fees.

**Buyer and Consignor accounts for purchases must be settled and cleared prior to any goat being checked out and removed from the barn. Consignors who also buy goats will have their purchases'**

**totals calculated and payments taken on the day for purchases made on the day. Proceeds from sales by Consignors will be sent separately after the sale to facilitate more efficient processing of paperwork and finances of the sale.**

All guarantees are between the seller and the buyer. The MPI accepts no responsibility for any guarantees given by a consignor.

All buyers are responsible for arranging transport for their newly purchased goats. These arrangements must be made prior to the sale. Buyers should contact and agree to terms with transporters prior to the sale. All MPI Consignors will be offering transport from the sale to their home farms. Some may agree to meet buyers on the road. Specific arrangements will be between the buyers and the transporters. **The MPI is NOT responsible for arranging of transport of purchased goats after the sale.** The MPI WILL try to help buyers to contact people who may be able to provide transport prior to the sale where sufficient time is available. **We strongly suggest that arrangements are made no later than the end of business on the Friday prior to the sale.**

### **CONFERENCE INFORMATION**

We will work with small ruminant experts and others to present a morning presentation of educational value on the day of the MPI Sale..

This may include contributions from Universities, business professionals and Veterinarians. We hope this will result in many more people attending the weekend's events, including the sale.

### **MPI Sale Information and Publicity**

A website has been set up at [www.MountainPremierInvitational.com](http://www.MountainPremierInvitational.com).

An email address has also been established at [MountainPremierInvitational@gmail.com](mailto:MountainPremierInvitational@gmail.com)

All consignor's farms will be listed on the Consignors page on the website after the consignment forms are received. Please check the contact information for your farm and let us know as soon as possible if it is incorrect or incomplete.

The website will have a link to the online catalog when it is ready. We strongly encourage you to promote this **website** and our **Facebook** page in any advertising that your farm does to promote the event and your consignments after the consignment date.

The hosts reserve the right to update and change the rules at any time and without notice. The hosts will attempt to give guest consignors as much notice as possible.

The hosts would like to thank the Consignors to the sale for their participation and support.

**Mike Renick**

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